



To Our Distributor Partners,

Steel costs continue to escalate due to increases in demand and tight global supply conditions. Because of this we will be issuing approximately a 7% increase on all steel products. This price change will become effective with orders placed beginning September 19th, 2016.

Your sales representative will be contacting you in the coming weeks to discuss these changes, review your pricing and answer any questions you may have. Price lists will be forthcoming shortly.

We sincerely appreciate your loyalty and are committed to providing you with the best products, marketing tools and service platform.

A handwritten signature in black ink that reads 'Monica M. Pritchard'.

Monica Pritchard
VP, Sales & Marketing
Quality Edge

